

## RECRUITMENT TRAINING QUESTIONS

1. How old is the VFW Auxiliary?	104 years old (founded in 1914)
2. Name two of the six programs in which the VFW Auxiliary participates?	Americanism, Legislative, Hospital, Veterans and Family Support, Youth, Scholarship
3. What are some volunteer opportunities in the VFW Auxiliary?	Public speaking, running meetings, leadership, travel, organization skills, etc.
4. What is the cost of two of the 16 Life Membership fees?	Varying rates from \$58 to \$253 depending on age.
5. Name at least three scholarships offered by the VFW and the Auxiliary.	Patriot's Pen, Voice of Democracy, Patriotic Art, Continuing Education Scholarships, plus NC scholarships.
6. Name some benefits offered by the VFW Auxiliary.	Discounts on travel, insurance, prescriptions, ID theft protection, hearing aids, cancer insurance, Life Line screening.
7. One VFW eligible veteran can provide "how many" eligible relatives in the Auxiliary?	An average of 8-10 per veteran. (Spouse, children, grandchildren, parents, grandparents, siblings).
8. Name one area on the Auxiliary membership application that MUST be signed by the potential member.	The member Obligation.
9. How can a veteran obtain a copy of his/her lost military separation documentation?	Request Separation documentation (DD-214), travel orders, photo of them in country, buddy affidavits, memorials with their name engraved, morning reports, assignment listings, etc.
10. Can a picture of an eligible veteran's tombstone be proof of eligibility for a relative to join the VFW Auxiliary?	Yes, as long as it indicates that they served in a conflict.
11. Are world War II Merchant Marines eligible to join the VFW?	No. Merchant Marines were paid.
12. Only "combat" veterans are eligible to join the VFW? True or false	False. Some veterans served in country, but in support units and did not actually see combat.
13. Korean veterans – Is a soldier stationed in Korea today eligible to join the VFW?	Yes. An armistice was not signed, only a cease fire.

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14. What are the three eligibility requirements to join the VFW Auxiliary?	Age 16 or more, US citizen, related to eligible veteran
15. What are some items that should be on the recruitment table?	Applications, list of eligible conflicts, benefits brochure, business cards, pens, patriotic decoration, giveaways (flags, candy, drawing for prize, pens, stickers, etc.)
16. How should a member dress for the recruitment day?	Uniform, or a patriotic business outfit
17. What are some “don’ts” when working a recruitment table?	Smoke, drink, swear, sit on the phone, eat, ignore the prospective member, etc.
18. Name some location where prospective members may be recruited to join the VFW Auxiliary.	Fairs, military unit events (send offs or welcome home), patriotic events, work, church, shopping, schools, social events, etc. Virtually anywhere.